

DATE: November 13, 2025

TO: Members of the Health Service Board

FROM: Teresa Tan, Chief Financial and Affordability Officer

SUBJECT: Health Service Board Financial Report as of September 30, 2025

This report presents the sources and uses of the Health Service System Employee Benefit Trust Fund (Trust Fund), the Health Sustainability Fund (HSF), and the General Fund for the three months ended September 30, 2025.

SFHSS administers both the Benefit Trust Fund and HSF. The Trust Fund accounts for healthcare premiums collected and related benefit expenses. The HSF consists of proceeds from the assessment built into the premium rates and expenses supporting wellness, communications, and initiatives to reduce healthcare costs.

Executive Summary

Trust Fund and Health Sustainability Fund

- The fiscal year-end (FYE) trust balance is projected to decrease by \$36.9M, primarily due to higher medical claims.
- Pharmacy rebates for the year projected to be \$22.2M.
- The Healthcare Sustainability Fund is projected to decrease by \$1.2M, resulting in an ending balance of \$5.2M
- Interest income for the year is projected to be \$3.0M.

General Fund

Net activity is ahead of budget mainly due to position vacancies.

Trust Fund and Health Sustainability Fund with FYE Projection

•	FY25-26	FY25-26
	Year-to-Date Actual	Projected Year-End
SUMMARY	Net as of 09/30/25	Annual Net
Flex/Self Insurance		
Blue Shield-Access+	(4,502,487)	(11,029,356) (a)
Blue Shield-Trio	(2,585,150)	(7,656,173) (a)
Blue Shield PPO	(5,402,739)	(16,986,282) (b)
Health Net Canopy Care	(119,281)	(666,123)
Delta Dental PPO, Actives	(1,028,604)	(1,768,418) (c)
Fully Insured Plans		
Medical HMOs	1,004,964	-
Dental	(0)	-
LTD/Flexible Benefits/FSA	1,663,903	-
Healthcare Sustainability Fund (\$4.00/\$6.00)	179,135	(1,183,539) (d)
Savings & Investments		
Interest	-	3,000,000
Performance guarantees	-	-
Surrogacy and adoption	(32,295)	(32,295)
Forfeitures	-	-
Transfers Out	0	(580,000) (g)
TOTAL	(10,822,554)	(36,902,186)
Net assets		
Beginning of the year		101,580,997
End of the year	,	64,678,811

⁽a) Annual Projection is net of claim stabilization of \$4.3 million to increase 2026 rates, \$4.5 million to increase 2025 rates, Pharmacy rebate of \$18.0 million, settlement for rate buydown of \$1.0 million in 2025

Analysis by Health Plan

Blue Shield Access+ Flex Funded Plan

FYE balance is projected to decrease by \$11.0M due to the use of Sutter settlement received in the prior year to reduce rates and high hospital and pharmacy claims.

Blue Shield Trio Flex-Funded Plan

FYE balance is projected to decrease by \$7.7M due to the use of Sutter settlement to reduce rates and higher claims mainly due to high hospital and pharmacy claims.

Blue Shield/United Health Care Administered PPO

FYE balance is projected to decrease by \$17.0M due to claim stabilization and unfavorable claims.

Delta Dental PPO (Actives Only) Self-Funded Plan

The FYE balance is projected to decrease by \$1.8M due to claim stabilization.

⁽b) Annual Projection is net of claim stabilization of \$2.2 million to decrease 2026 rates, \$1.0 million to decrease 2025 rates, Pharmacy rebate of \$3.5 million, and settlement for rate buydown of \$0.2 million in 2025

⁽c) Annual Projection is net of claim stabilization of \$0.7 million to reduce 2026 rates and \$3.0 million to reduce 2025 rates

⁽d) \$4.00/\$6.00 per member per month for communications, wellness, actuarial work; is part of a total premium.

⁽g) Transfer of \$580K from forfeitures to General Fund.

Other Trust Fund Notes

Healthcare Sustainability Fund

The Healthcare Sustainability Fund resides within the Trust Fund and is designated for member communications, programs to reduce healthcare costs and member well-being programs.

The FYE balance is projected to decrease by \$1.2M to a total of \$5.2M.

SAN FRANCISCO HEALTH SERVICE SYSTEM Affordable, Quality Benefits & Well-Being									Healthcare	Sus	tainability Fur	nd I	FY 2025-26
	F	Y 2024-25	F	Y2025-26 Budget		FY2025-26	FY2025-26		Y 2025-2026		FY 2025-26	FY	25-26 Projection
	Acti	uals & June YTD	Re	quest (HSS Board Approved)	C	Carryforward Budget	Adjustments	Rev	rised Budget + ADj C/F	Ac	ctuals Sep YTD		
REVENUE SOURCES													
Annual Revenues	\$	3,027,230	\$	4,371,120			\$ -	\$	4,371,120	\$	863,113	\$	4,371,120
Other Revenue		-					\$ -				-		=
Carryforward from Fund Balance		6,614,082	\$	5,143,777		-	-		5,143,777		6,413,208		6,413,208
TOTAL	\$	9,641,312	\$	9,514,897	\$	-	\$ -	\$	9,514,897	\$	7,276,321	\$	10,784,328
EXPENDITURE USES													
Personnel	\$	1,879,270	\$	2,919,350			\$ -	\$	2,919,350	\$	551,978	\$	2,919,350
Administrative		30,096		45,000		-	-		45,000		5,988		29,000
Member Communications		598,026		1,032,000		133,472	-		1,165,472		106,625		1,027,000
Communications - Other		177,456		644,406		322,427	-		966,833		2,148		644,406
Well-Being		164,184		435,781		22,900	-		458,681		17,239		329,574
Initiatives to Reduce Health Care Costs		379,073		455,329		-	150,000		605,329		-		605,329
Other Projects		-		-		-			-		-		-
TOTAL	\$	3,228,104	\$	5,531,866	\$	478,800	\$ 150,000	\$	6,160,666	\$	683,978	\$	5,554,659
REVENUE - EXP. (excl. carry forward fund balance)		(200,874)		(1,160,746)		(478,800)	(150,000)		(1,789,546)		179,135		(1,183,539)
BALANCE	\$	6,413,208	\$	3,983,031	\$	(478,800)	\$ (150,000)	\$	3,354,231	\$	6,592,343	\$	5,229,669

Pharmacy Rebates

Rebates for the year are projected to be \$22.2M.

	Actual	Projected Full Year
Blue Shield Access+ HMO	3,213,734	12,854,938
Blue Shield Trio HMO	1,294,176	5,176,704
UHC and BS PPO	884,201	3,536,806
HealthNet	165,801	663,205
TOTAL	\$ 5,557,913	\$ 22,231,652

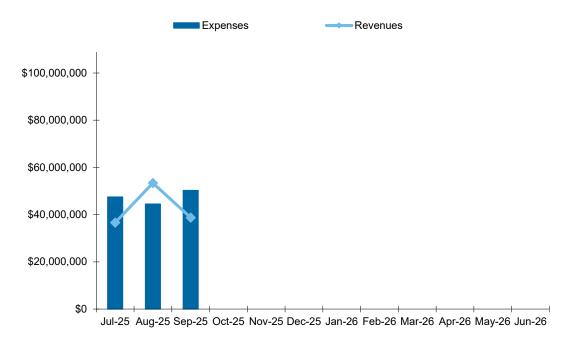
General Fund

The FY 2026 budget has been adjusted for carryforward commitments made before June 30, 2025. Net activity is ahead of budget mainly due to vacancies.

SAN FRANCISCO HEALTH SERVICE SYSTEM Affordable, Quality Benefits & Well-Being	Ge	nera	l Fund Adr	ninis	stration B	ud	get FY 2025-	26					
			ANNUA	LIZE	D AS OF	09/	30/25						
	FY 2025-26 Approved Budget	Car	Y2025-26 rryforward Budget		2024-25 ustments	I	FY 2025-26 Revised Budget		FY 2025-26 ctuals Sep YTD		FY 2025-26 Projection		v/(Unfav) /ariance
REVENUES			-										
Non-Operating Revenue	\$ -			\$	-	\$	-	\$	-	\$	-	\$	-
Operating Work Order Recovery	11,682,123		-		2,172		11,684,295		2,922,980		11,684,295		-
Other Revenue	580,000				-		580,000		-		580,000		-
General Fund Carryforward	-		567,852				567,852		567,852		567,852		-
Interfund Transfer	-						-		-		-		-
TOTAL REVENUES	\$ 12,262,123	\$	567,852	\$	2,172	\$	12,832,147	\$	3,490,832	\$	12,832,147	\$	-
EXPENDITURES													
Personnel Services	\$ 5,629,021			\$	_	\$	5,629,021	\$	1,335,838	\$	5,414,804	\$	(214,217)
Mandatory Fringe Benefits	2,380,533				_		2,380,533		556,211	-	2,344,507	'	(36,026)
Non-personnel Services	2,294,577		455,387		_		2,749,964		520,968		2,749,964		- '
Materials & Supplies	36,758		5,958		_		42,716		10,307		42,716		-
Services of Other Departments	1,921,234		106,508		2,172		2,029,914		432,492		2,029,914		-
TOTAL EXPENDITURES	\$ 12,262,123	\$	567,852	\$	2,172	\$	12,832,147	\$	2,855,816	\$	12,581,904	\$	(250,243)
BALANCE	\$ -	\$	(0)	\$	-	\$	(0)	\$	635,016	\$	250,243	\$	250,243

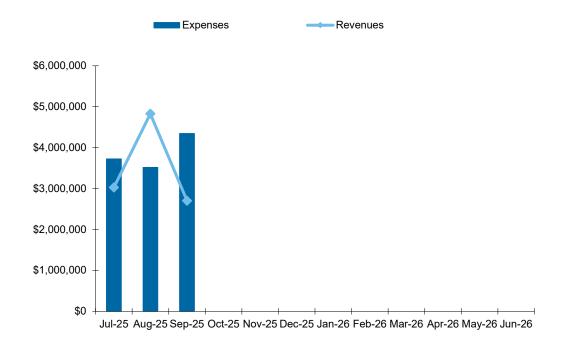
All Flex Funded Medical Plans

All Self-Insured Health and Welfare Combined



Dental

Delta Dental Active



Supplemental Tables – Trust Fund Activity- Current FY

SAN FRANCISCO
HEALTH SERVICE SYSTEM
Affordable, Quality Benefits & Well-Being

STATEMENT OF REVENUES AND EXPENSES FY 2025-2026 FOR 3 MONTHS ENDED SEPTEMBER 30, 2025

	Year-To-Date	Year-To-Date	Year-To-Date Net Excess
ACTIVE & RETIRED COMBINED	Revenues	Expenses	(Shortage)
FLEX/SELF-INSURED PLANS			
Blue Shield Access+ HMO*, **	74,111,454	78,613,940	(4,502,487)
Blue Shield Trio HMO*	26,071,106	28,656,256	(2,585,150)
Blue Shield and United PPO	17,992,279	23,395,018	(5,402,739)
Health Net Canopy Care	3,617,948	3,737,229	(119,281)
Delta Dental PPO- (Active only)	10,555,128	11,583,733	(1,028,604)
TOTAL FLEX/SELF-INSURED PLANS	132,347,915	145,986,177	(13,638,261)
TOTAL PLENGOLLE INSONES I LANG	102,047,013	145,500,177	(15)050)201)
FULLY INSURED PLANS			
Blue Shield MAPD	29,323,019	29,323,019	-
Kaiser-HMO	146,220,684	145,215,719	1,004,964
Vision Service Plan	2,942,311	2,942,311	0
Sub-total HMO	178,486,014	177,481,050	1,004,964
Delta Dental PPO - Retirees	5,437,481	5,437,481	-
Delta Care	226,547	226,547	(0)
UHC Dental	95,919	95,919	-
Sub-total Dental	5,759,946	5,759,947	(0)
Long Term/Short Term Disability	1,943,363	1,944,463	(1,101)
Flexible Benefits	1,399,167	1,197,270	201,897
Flexible Spending-Dependent Care	1,353,256	975,942	377,315
Flexible Spending -Medical Reimbursement	3,874,530	2,788,738	1,085,791
Healthcare Sustainability Fund (\$4.00)	863,113	683,978	179,135
Adoption & Surrogacy		32,295	(32,295)
Sub-total Other Benefits	9,433,429	7,622,686	1,810,743
TOTAL FULLY INSURED PLANS	193,679,389	190,863,682	2,815,707
CANUALCE AND INVESTRACINE			
SAVINGS AND INVESTMENTS			
Interest Performance guarantees	-		-
Performance guarantees Forfeitures	-		-
			-
TOTAL SAVINGS & INVESTMENTS	-	-	-
TRANSFERS OUT OF FORFEITURES			0
TOTAL FUNDS	326,027,305	336,849,859	(10,822,554)
* Expenses are net of pharmacy rebates - see report for detail	,. ,		(-,- , ,,

Supplemental Tables - Trust Fund Activity- with Prior Year

SAN FRANCISCO
HEALTH SERVICE SYSTEM
Affordable, Quality Benefits & Well-Being

STATEMENTS OF REVENUES AND EXPENSES FY 2025-2026 VS FY 2024-2025 YEAR-TO-DATE: SEPTEMBER 30, 2025

	For 3 Months Ended	For 3 Months Ended	ć Chaman	0/ Ch
ACTIVE & RETIRED COMBINED	September 30, 2025	September 30, 2024	\$ Change	% Change
FLEX/SELF-INSURED PLANS				
Blue Shield-Access+ HMO				
Revenues	74,111,454	66,320,654	7,790,800	11.7%
Expenses	(78,613,940)	(68,955,840)	(9,658,100)	14.0% f
Net Blue Shield-Access Excess(Shortage)	(4,502,487)	(2,635,187)	(1,867,300)	70.9%
Blue Shield-Trio HMO				
Revenues	26,071,106	24,308,512	1,762,595	7.3%
Expenses	(28,656,256)	(27,601,628)	(1,054,629)	3.8% f
Net Blue Shield-Trio Excess(Shortage)	(2,585,150)	(3,293,116)	707,966	-21.5%
Blue Shield and United PPO				
Revenues	17,992,279	18,541,084	(548,804)	-3.0% a
Expenses	(23,395,018)	(17,151,147)	(6,243,871)	36.4% f
Net BSC and United PPO Excess(Shortage)	(5,402,739)	1,389,937	(6,792,676)	-488.7%
Health Net Canopy Care				
Revenues	3,617,948	3,384,588	233,360	6.9%
Expenses	(3,737,229)	(2,948,503)	(788,726)	26.8% f
Net Health Net Canopy Care Excess(Shortage)	(119,281)	436,085	(555,366)	-127.4%
Delta Dental PPO (Active only)				
Revenues	10,555,128	10,404,351	150,778	1.4%
Expenses	(11,583,733)	(11,439,811)	(143,922)	1.3%
Net Delta Dental PPO- (Active Only) Excess(Shortage)	(1,028,604)	(1,035,460)	6,856	-0.7%
NET FLEX/SELF-INSURED PLANS	(13,638,261)	(5,137,742)	(8,500,520)	165.5%

Notes:

- a decrease in membership
- b $\,$ administered by Blue Shield effective 1/1/25, UHC prior
- c decrease in deductions
- d increase in membership

- e communications, wellness expenses funded by \$4 pmpm
- f increase in claims
- I increase in rates
- g increase in deductionsh decrease in rates
- j decrease in claims

Supplemental Tables - Trust Fund Activity- with Prior Year (continued)

SAN FRANCISCO HEALTH SERVICE SYSTEM Affordable, Quality Benefits & Well-Being

STATEMENTS OF REVENUES AND EXPENSES FY 2025-2026 VS FY 2024-2025 YEAR-TO-DATE: SEPTEMBER 30, 2025

		For 3 Months Ended	\$ Change	% Change
ACTIVE & RETIRED COMBINED	September 30, 2025	September 30, 2024	y change	70 Change
ULLY INSURED PLANS				
Kaiser-HMO				
Revenues	146,220,684	141,801,306	4,419,378	3.1%
Expenses	(145,215,719)	(137,445,335)	(7,770,385)	5.7%
Net Kaiser- HMO Excess(Shortage)	1,004,964	4,355,971	(3,351,007)	-76.9%
Blue Shield and UHC MAPD				
Revenues	29,323,019	28,041,746	1,281,274	4.6%
Expenses	(29,323,019)	(28,041,746)	(1,281,274)	4.6%
Net ble Shield and UHC MAPD Excess(Shortage)	0	0	0	
Vision Service Plan, All (City Plan & HMO)				
Revenues	2,942,311	2,858,265	84,046	2.9%
Expenses	(2,942,311)	(2,803,756)	(138,555)	4.9%
Net Vision Service Plan Excess(Shortage)	0	54,509	(54,509)	
Delta Dental PPO - Retirees		· ·	, , ,	
Revenues	5,437,481	5,200,766	236,714	4.6%
Expenses	(5,437,481)	(5,200,766)	(236,714)	4.6%
Net Delta Dental PPO - Retirees Excess(Shortage)	0	0	0	
Delta Care				
Revenues	226,547	226,713	(166)	-0.1%
Expenses	(226,547)	(226,428)	(119)	0.1%
Net Delta Care Excess(Shortage)	(0)	285	(285)	
UHC Dental	,		, ,	
Revenues	95,919	108,067	(12,148)	-11.2%
Expenses	(95,919)	(104,042)	8,124	-7.8%
Net UHC Dental Excess(Shortage)	0	4,025	(4.025)	
Long Term/Short Term Disability		,	(/ /	
Revenues	1,943,363	1,904,016	39,346	2.1%
Expenses	(1,944,463)	(1,904,016)	(40,447)	2.1%
Net Long Term/Short Term Disability Excess(Shortage)	(1,101)	0	(1,101)	
Flexible Benefits	(, - ,	-	(/ - /	
Revenues	1,399,167	1,273,243	125,924	9.9%
Expenses	(1,197,270)	(1,273,243)	75,974	-6.0%
Net Flexible Benefits Excess(Shortage)	201,897	0	201,897	
Flexible Spending-Dependent Care	· ·		,	
Revenues	1,353,256	1,614,813	(261,556)	-16.2%
Expenses	(975,942)	(1,059,801)	83,859	-7.9%
Net Flexible Spending-Dependent Care Excess(Shortage)	377,315	555,012	(177,698)	-32.0%
Flexible Spending -Medical Reimbursement	ŕ	· ·	` ' '	
Revenues	3,874,530	3,690,562	183,968	5.0%
Expenses	(2,788,738)	(2,324,072)	(464,667)	20.0%
Net Flexible Spending-Medical Reimbursement Excess(Shortage)	1,085,791	1,366,490	(280,699)	-20.5%
Adoption & Surrogacy	=,555,751	-,,	(===,===)	1 23.3/0
Expenses	(32,295)	(31,365)	(930)	3.0%
Healthcare Sustainability Fund (\$4.00)	(52,253)	(32,333)	(550)	5.570
Revenues	863,113	643,986	219,127	34.0%
Expenses	(683,978)	(929,045)	245,067	-26.4%
Net Healthcare Sustainability Fund (\$4.00) Excess(Shortage)	179,135	(285,059)	464,194	-162.8%
NET FULLY INSURED PLANS	2,815,707	6,019,868	(3,204,161)	
OTAL NET EXCESS (SHORTAGE)	(10,822,554)	882,126	(11,704,680)	

Notes:

- a decrease in membership
- b administered by Blue Shield effective 1/1/25, UHC prior
- c decrease in deductions
- d increase in membership

- e communications, wellness expenses funded by \$4 pmpm
- f increase in claims I increase in rates
- g increase in deductions j decrease in claims
- h decrease in rates k Payperiod Timing